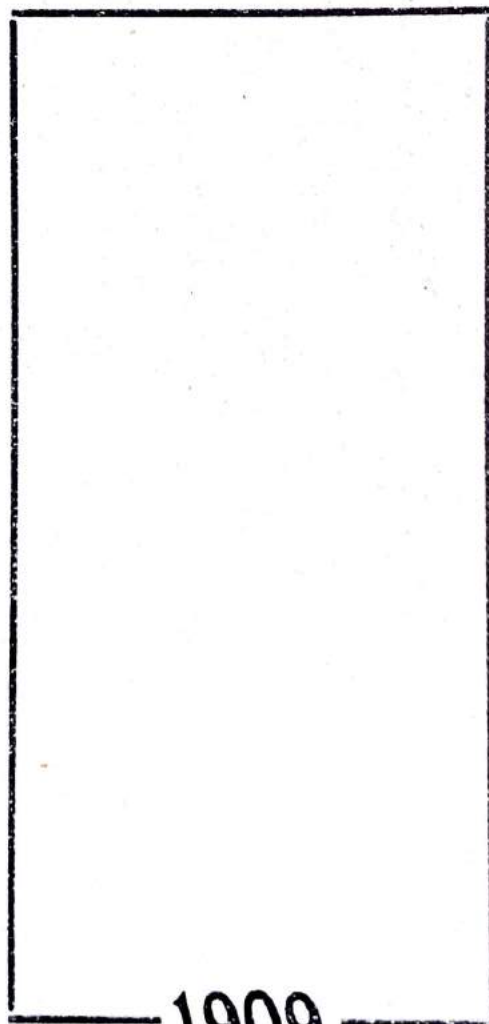


# Lambertville

Up-to-Date



1909

# Lambertville Up-To-Date

GROWTH AND DEVELOPMENT  
OF THE CITY.

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LEADING FIRMS and BUSINESS MEN.

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The Natural, Mercantile, Manufacturing, Financial  
and Commercial Facilities, together with the City's  
Resources, Industries and Business Enterprises.

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Healthful Climatic Conditions, Superb Public School System  
and Unrivalled Residential Advantages,  
Public Spirited Citizens.



Compiled and Published by W. Morris Ellis,  
January, 1909.



**Resolution of the Common Council of the  
City of Lambertville, New Jersey.**

WHEREAS—W. Morris Ellis, a citizen of Bordentown, New Jersey, having now in course of preparation the publication of an illustrated souvenir book of Lambertville, to contain an extended statistical review of the resources, facilities and advantages of this city, therefore be it

RESOLVED—That at a meeting of Council on November 9th, 1908, the Common Council of the City of Lambertville, believing that a work of this character will be of much benefit to the City, do hereby endorse the book and recommend it to our citizens as an enterprise worthy of encouragement and support.

CHARLES F. HOLCOMBE, President.

JAMES H. REYNOLDS, City Clerk.

ALFRED T. ELY, Mayor.



# CITY OF LAMBERTVILLE.

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Mayor .....	Alfred T. Ely
Clerk .....	James H. Reynolds
Treasurer .....	Walter S. Gallagher
Tax Receiver .....	Harry K. Kramer
Solicitor .....	Lambert H. Sergeant
Surveyor .....	Frank M. Wilson
Auditor .....	John J. Malloy
Constable .....	Samuel Morse
Overseer of Poor .....	Samuel Morse
Reporter .....	A. P. Kerr
Pound Keeper .....	Wm. F. Mongon
Street Commissioner .....	Fred R. Parker

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## COMMON COUNCIL.

Charles F. Holcombe, President

Thomas O'Rourke	Harry K. Kramer
Stephen J. McGowan	Hervey S. Holcombe
Patrick F. Mongon	Archibald G. Smith
Gardner J. Fisher	Charles H. Gimson

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## FIRE DEPARTMENT.

Chief Engineer .....	George W. Arnett
1st Assistant .....	James Moonan
2d Assistant .....	Joseph N. Hazen

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## BOARD OF HEALTH.

President .....	Geo. L. Romine, M.D.
Clerk .....	Jas. H. Reynolds
Physician .....	E. W. Closson, M.D.
A. D. Anderson	William R. Bowne
James Moonan	Harry K. Kramer

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## EXCISE COMMISSIONERS.

President .....	Israel H. Huselton
Clerk .....	James H. Reynolds
John M. Casey	Wm. F. Colligan
William Case	John E. Masten





Pennsylvania Railroad Depot, Lambertville, N. J.



Bridge Street, Lambertville, N. J.

GREAT cities have never been the result of accident, but are invariably the outgrowth of natural and artificial conditions clearly defined and unquestionable in their existence and influence. The most important natural conditions are salubrity of climate, convenient geographical position, fertility of soil in the adjacent agricultural region and, particularly, accessibility to all sections of the country—for all history bears witness that no rich, populous community has ever flourished without commerce. No locality in the Union has a more equitable climate or one where the season's glide more imperceptibly into each other. It is safe to say that for residential as well as for manufacturing purposes, no city in this broad land is more beautifully and advantageously located than is Lambertville.

It is not our mission in these pages to devote time and space to details connected with the early history of Lambertville. Our business is not with the past but with the present, with conditions as they exist to-day, and with living men and their daily occupations, enterprises and successes; what they are doing for themselves and their city in manufactures, commerce and finance and in contributing to the progress and advancement of the locality.

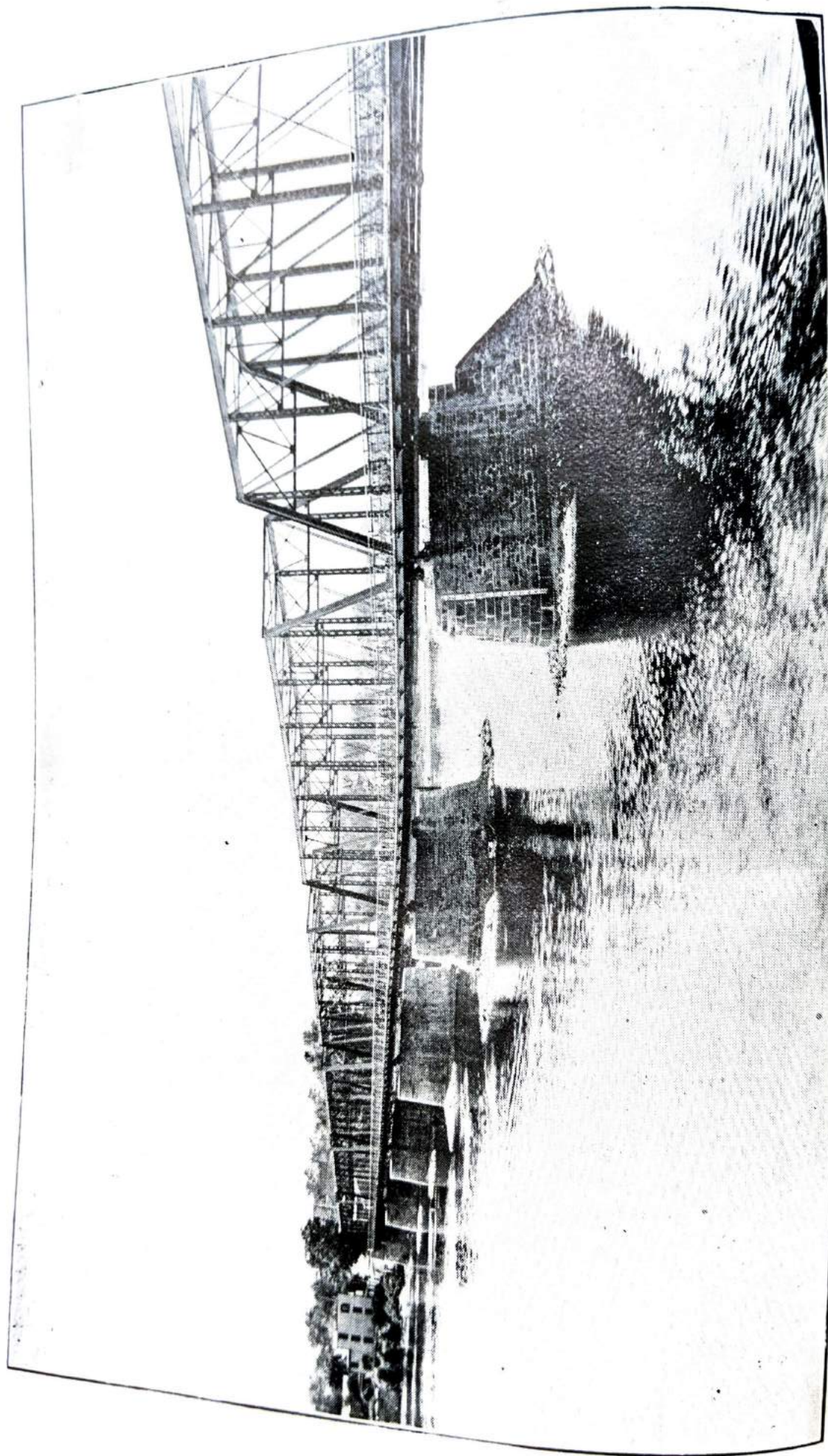
#### LOCATION AND SURROUNDINGS.

Lambertville, Hunderdon county, New Jersey, is an incorporated city of something over 5,000 inhabitants, situated on the banks of the Delaware river, sixteen miles above Trenton. It is reached by the Belvidere division of the Pennsylvania railroad, by the Delaware and Raritan canal, and by the electric cars from Trenton. The Philadelphia and Reading railway also touches at New Hope, just across the bridge, which spans the river and connects Lambertville with the borough of New Hope. Flemington, the county seat is twelve miles northeast while Philadelphia, New York and Easton, Pennsylvania, are fifty, eighty and thirty-four miles distant respectively. The Delaware Water Gap, one of New Jersey's most famous mountain resorts, is but sixty-two miles North, while Asbury Park, Ocean Grove, Long Branch, Atlantic City and other equally celebrated seaside resorts are within quick reach and easy access by means of the trains of the Pennsylvania Railroad Company. The Delaware is not navigable above Trenton, but is of great advantage as a water-power for driving numerous mills. The banks of the river in this neighborhood are being utilized largely by people of means for the erection of bungalows and fine homes. During the summer, particularly, Lambertville, New Hope and the immediate adjacent neighborhood is a most delightful place. The country round about on both sides of the river, is rich with the quiet beauty of well-cultivated fields, while the high hills, and to the north still higher mountains, make the scenery ideal.

#### MUNICIPAL GOVERNMENT.

The municipal government consists of a Mayor and nine Councilmen—three for each ward. The regular meetings of Common Council are held on the first Monday evening of each month at 8 o'clock, from the first of April to the first of October, and at 7:30 for the remainder of the year. The local government is based upon strict ideas of economy, consistent with safe and secure progress and the spirit of the people is decidedly in favor of every measure to make taxation low, while at the same time all real public improvements are well supported.





Bridge crossing the Delaware connecting Lambertville and New Hope



## BANKING.

Two good, sound fiduciary institutions flourish here with fat deposits and active loans and the statements of each indicate a most healthy condition. Both are national banks, are economically yet progressively managed and there is the fullest and most implicit confidence in the officers and board of directors.

## EDUCATIONAL.

Of the numerous and diversified attractions offered to induce accellera-tion and increase of population, the public school system is perhaps the greatest. Here the stranger who may be prospecting for a home by ac-quiring a residence within the borders of the city, is afforded an oppor-tunity of giving his children a splendid education. Lambertville is justly proud of a public school system that will bear the closest scrutiny and will compare favorably with the best in the State. The estimated value of school property is \$20,000. There are three ward schools and a High School, the latter being on the approved list of the State Board of Educa-tion. The buildings are all laid out on improved plans, have modern fur-nishings and sanitary appliances. All have special fire alarm equipment, fire escapes, and the scholars go thru the manouvers of a fire drill regu-larly. There are sixteen teachers, all holding first grade state certificates, Prof. Louis E. Boutwell, the supervising principal, is a university graduate and an experienced educator.

In addition to the public schools, St. John's parochial school, in charge of the Sisters of Mercy, have an enrollment of 173, with three teachers.

## CHURCHES.

All leading religious denominations are represented and all the places of worship are well attended and prosperous. There are six churches, every one of which is a splendid edifice and a decided attraction to the City. The communions represented are Catholic, Episcopal, Presbyterian, Methodist, Baptist and Colored Baptist. St. John's Catholic Church, erected in 1892-93 at a cost of over \$60,000, is one of the finest in the State.

## FIRE DEPARTMENT.

The law abiding and peacable traits of the people of Lambertville re-quires but little of a police force to maintain good order. The depart-ment consists of a chief, Charles Treftz, and two patrolmen, Patrick Me-han and George Cummings. Samuel Morse is constable and William Morse, night watchman.

## FIRE DEPARTMENT AND INSURANCE.

Lambertville boasts of the best equipped volunteer fire department in the State of New Jersey, consisting of four companies, all uniformed and owning their own houses, pictures of which are given on other pages. There are two steamers, hook and ladder truck, chemical engine and three hose carriages. George W. Arnett is chief engineer, and James Moonan and Joseph Hazen assistant engineers. The city contributes \$1,000 a year to the general maintainence fund, besides paying each fireman \$10 a year and exempting them from poll tax. In connection with the de-partment there is a branch of the State Fireman's Relief Association, with \$10,000 in the local treasury. A fire patrol of twelve members, three from each company, is equipt for roping off the streets and pro-tecting property during a conflagration.

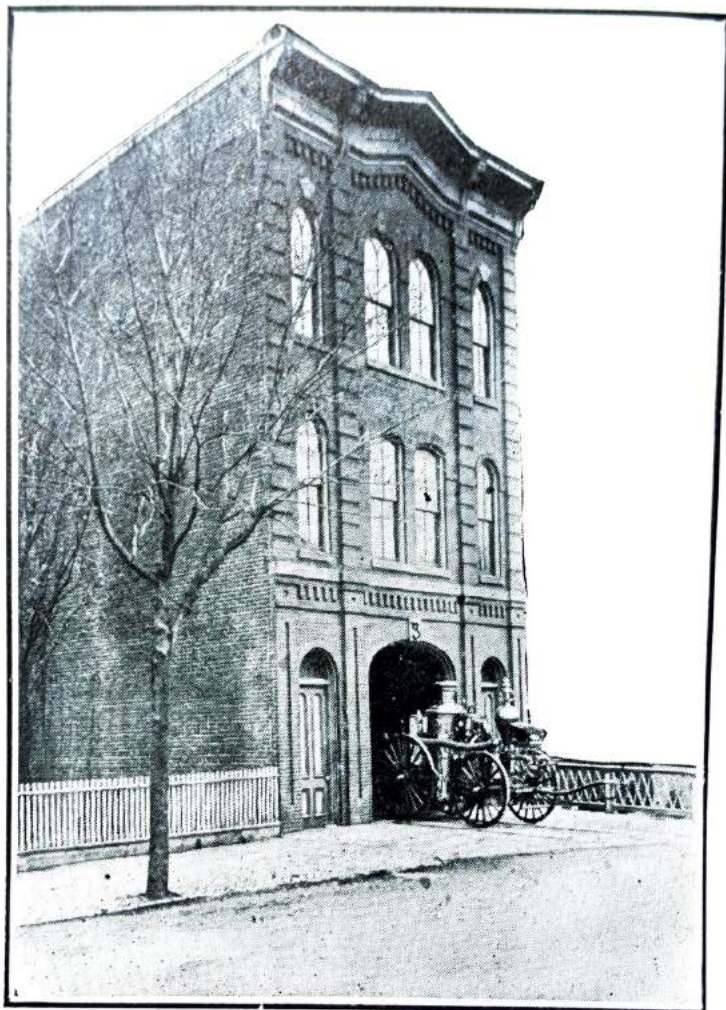


The enrollment is 200. All sections of the city has fire hydrants with good pressure and besides, water is always accessible from the Delaware and Raritan canal feeder. On account of the excellent water supply and active department, insurance rates have always been low.

#### WATER, LIGHT AND POWER.

Lambertville has a first-class system of water works, furnishing an ample supply of pure, clear water. The city is illuminated by both electricity and gas. Electric power for operating light machinery is also supplied

by the local Electric Light Co., while gas is now in general use for cooking. The city is not sewered, but the project is now being agitated and this will undoubtedly soon follow in the march of general improvement.



Hibernian Fire Company House.

#### FRATERNAL ORDERS AND CLUBS.

Lambertville is a great city for secret organizations and social clubs. The following orders have local lodges: Masons, Knights of Pythias, Ancient Order of United Workmen, Independent Order of Odd Fellows, Royal Arcanum, Patriotic Order Sons of America, Hibernians, Improved Order of Red Men, Junior Order of United American

Mechanics, Knights Mystic Chain, Benevolent and Protective Order of Elks, Grand Army of the Republic, Sons of Veterans, and Knights of Columbus. In addition there are several private clubs maintained for purely social purposes. The "Q" club is the aristocratic club and occupy handsomely furnished rooms in the Lambertville National Bank Building. The Kalmia Club is a ladies' organization while the Alliance Club is a young man's club. There is also a military company, Co. F, 2d Reg., N. G. N. J., which is the largest and best drilled military company in the Regiment. A new armory is now being fitted-up.

#### HOTELS.

Lambertville has three first-class hotels catering to the traveling public and providing as good accommodations as can be found in any place



of equal size anywhere. The Lambertville House, Union House and Trefftz House are all splendidly furnished, heated thruout, set good tables and are in the hands of experienced managers who take pride in keeping their hotels up-to-date.

#### RETAIL TRADE.

The surrounding country for a radius of several miles, on both sides of the river, and including a number of towns and villages of more or less note, is practically tributary to Lambertville in most of its lines of retail business. Besides this, the city is the center of an important region of agricultural country and the natural market and shipping point. The trade as a rule, is conducted by individuals and firms composed of men of enterprise, experience and integrity. Lambertville has, however, quite a large number of the old-time, conservative element that did a large business years ago and expect to do the same thing to-day on their reputation. These are gradually losing their prestige and are being supplanted by a class of bright, energetic and progressive dealers.

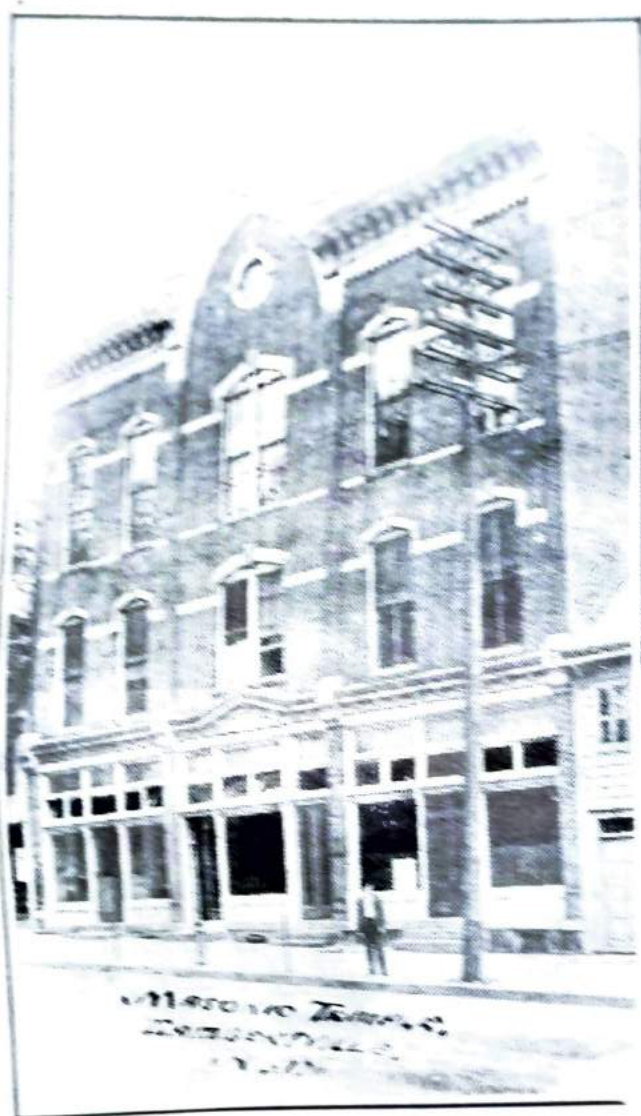
#### MANUFACTURING INTERESTS.

Within the past few years a number of new manufacturing concerns have located here and those already here have enlarged their plants and increased their facilities and output. Practically all have large modern brick buildings, thoroughly equipt. The principal industries are spoken of at length further on. Among the most important are the Lambertville Rubber Mills, the New Jersey Rubber Mills, Smith & Son's hair pin factory, Wm. Mann Company's paper mill, Lambertville Spoke Mfg. Co.'s mill, Coombs & Massey's foundry and machine shop, L. T. Kugler's machine Shop, Wm. H. Gandy's paper mill, F. F. Lear's Flour & Feed Mill, Three large stone quarries operated by B. M. & J. F. Shanley Co., the Delaware River Quarry and Construction Co., and J. Walter Ireland, and marble and granite monumental works of H. K. Kramer. Across the river are located two large paper mills



Columbia Fire Company.





Masonic Temple, in which is located the  
Amwell National Bank.



Union Fire Engine Co.

and a silk mill as well as John W. Kooker's ice manufacturing plant and sausage factory. The product of these factories embrace rubber boots, overshoes, soft rubber specialties and reclaimed rubber; stone crusher jaws, bearings, shafting and babbit metal; cemetery monumental work, carbonated beverages, spokes, wheels and wheel material; tissue copying paper, flour and feed, hair pins and hat pins, paper bags, silk dress goods, sausage, scraple, ice and Belgium block, coping and crushed stone.

#### FACILITIES FOR MANUFACTURING.

The right place to manufacture successfully is evidently at a point where there is plenty of room, cheap fuel and power, plenty of available labor and ample facilities for sending the products to market. Situated at a focal point of two of the greatest railroad systems in the country—the Pennsylvania and Philadelphia & Reading—and at a point on the Delaware and Raritan Canal where, by a dam, boats are transferred across the Delaware river to the Lehigh Coal and Navigation Co.'s canal, in Pennsylvania, Lambertville emphatically furnishes these conditions. Opportunities are presented at Lambertville to the manufacturer of a much more advantageous character than are offered by larger cities, inasmuch that while equal if not superior conditions are at hand, the cost of living and therefore, production, is lower, and at the same time suitable and most convenient sites are available at comparatively little cost. Lambertville and its inhabitants are prepared to welcome any who may purpose to make this city, the theatre of their operations and to lend them every assistance that is in their power. The legitimate manufacturer who comes here will find everything provided for the successful furtherance of his enterprise and a helping hand will be extended him by many citizens. In brief, some of the general advantages of Lambertville are:

I. It is located in one of the most fertile and productive regions of this great United States and one of the most thriving and prosperous sections of New Jersey.

II. It possesses admirable railroad and canal transportation facilities, opening up all parts of the country for its products and for obtaining raw material.

III. It has direct and contiguous connections with the great iron and anthracite coal regions.

IV. It has a line of electric cars in operation placing New Hope, Yardley, and Trenton, within frequent and speedy connection. Newtown,



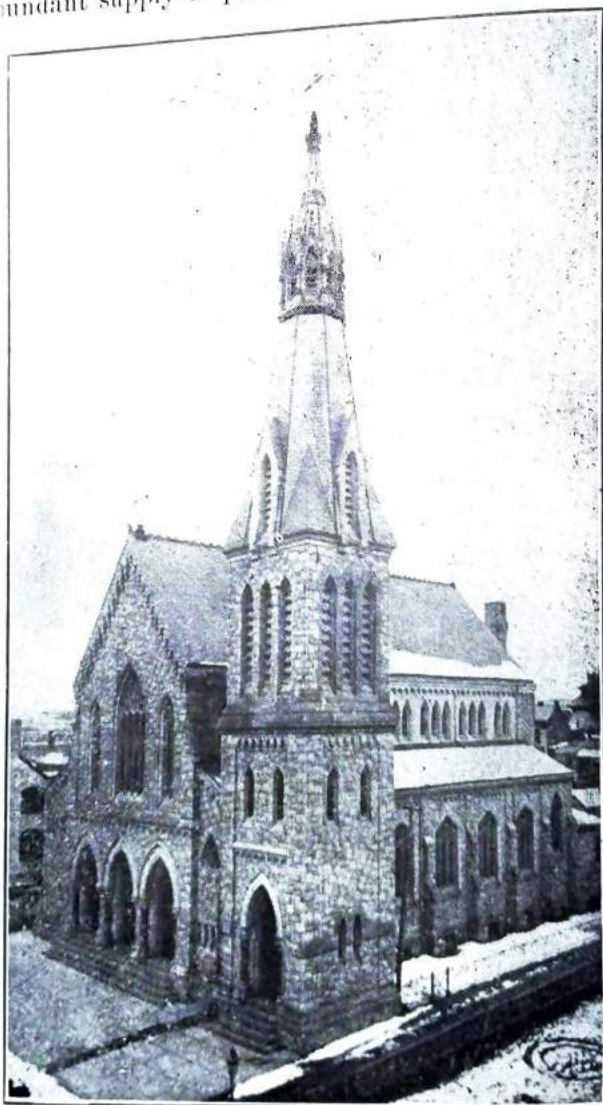
Fleetwing Hook and Ladder  
Company.



Bristol, Easton and Philadelphia, in Pennsylvania, can be reached by trolley as well as Princeton, Camden, New Brunswick, Newark and New York.

V. The local government is based upon strict ideas of economy, consistent with safe and secure progress. Taxation is comparatively low, being \$1.65 on the hundred. The city is well lighted by electricity and gas, is efficiently policed and well guarded against fire.

VI. Lambertville has a splendid water system which furnishes an abundant supply of purest water, the best suited for either manufacturing or domestic purposes.



St. John's Catholic Church,  
Lambertville, N. J.

VII. There is water power and electric power, two weekly newspapers, a public school and parochial school, three amusement places in the way of motion picture theatres, several halls for entertainments, social clubs, and lodges.

VIII. The surroundings are delightful, the climate cannot be excelled and the locality is generally free of prevailing sickness. There is a very active Board of Health and the sanitary precautions are enlightened and vigilant.

IX. Available sites are manufacturing purposes are plenty and low in price; residential property is obtainable upon equally advantageous terms.

No place in the country to-day is prepared to offer better inducements to the small or large manufacturer than Lambertville at the present

time, and while a center of refinement, culture and convenience, every advantage of the highest civilization is open to him who seeks. The inhabitants are, as a rule, of the better classes, being made up of industrious and thrifty people who are willing to work in any congenial field that offers.

As already pointed out, the facilities offered thru natural and acquired resources assure the future prominence of Lambertville as a manufacturing center. The city is a natural center for a wide expanse of territory. But there is room for expansion and Lambertville's capital, though hitherto ample has its limit, and some of the older capitalists have been train-



ed to certain pursuits and may not be fitted for a change, hence the opportunities must be filled principally by incoming investors and manufacturers who will, however, find many local business men and capitalists willing to join hands with willing and experienced managers. The introduction of new manufacturing interests will increase the opportunities of the retail merchants and this many of the latter appreciate and are ready to co-operate with all measures that will bring new industries to the city.

The city is making satisfactory progress in the erection of new dwellings and places of business. The new buildings of the Lambertville National Bank, the Post Office, Arnett Building and Sollday Building are all fine modern structures. Capitalists and investors, as well as those desiring to locate a factory or secure a home will do well to look in this direction. Real estate is in active and healthy demand. We have ample length of the advantageous railroad facilities, delightful climate, admirable location, cheap sites for factories and residences, good water supply, cheap living and other attractions, and need not further recapitulate. Its advance is certain; it cannot be otherwise. Evidence one who is not familiar with these facts is required to convince, that for a means of safe investment, for a place in which to engage in productive enterprise, for a city in which to live economically and well, Lambertville is the equal of any in the country.

### SUMMARY.

There can be no doubt entertained by one who takes note of the rapid strides of industrial growth of Lambertville, as to its continued advancement. Its natural resources were at no time better supplimented by its acquired advantages than they are to-day, and the opportunities to inaugurate new enterprises and obtain homes, occupations and happiness are here open to all. The city is a home of intelligent vigor, with a past full of interest, a present full of earnestness and a future filled with promise.

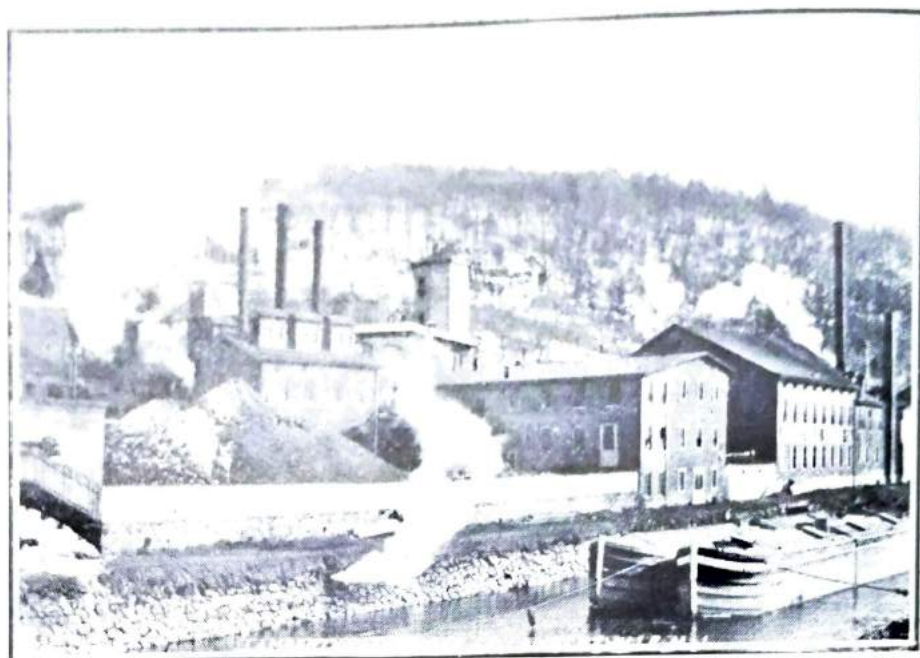
Lambertville has a class of business men who are as a rule thoroly enterprising, progressive and public-spirited. There are others who are as conservative and close-fisted as could be found anywhere, who have never supported even with their influence, and thing that would help the city. It has for years been a common saying that many business men and citizens, invariably tried to deliberately discourage every effort made to benefit the town. Others are always advocating something but supporting really nothing. This condition of affairs is rapidly coming to an end. A new set of business men are taking the reins in their hands and together with a few of the older citizens whose progressive ideas in years gone by have always been frowned upon, are now beginning to accomplish something and lay the foundation for a Greater Lambertville.

The compiler of this book has been greatly hampered in his efforts thru the old-foggism and penny-wise ideas of some of this conservative element, whose same old cry of "it won't do any good" always results when it is necessary to part with a few dollars. The measure of one of this type is illustrated by his running around to inform merchants that a book of Lambertville's advantages and opportunities would be no good to the town, and in other ways to discourage any support that might be extended to make this book a success—and this after Common Council and the Business Men's League had indorsed it by special resolution. It is men of this stamp with their narrow-minded, air-tight ideas that have been the real draw-back to Lambertville for years. The compiler has after a careful canvass of the business men, secured the support of the following spirited citizens and learns that these are practically the same that are always found identified with progressive projects—the real

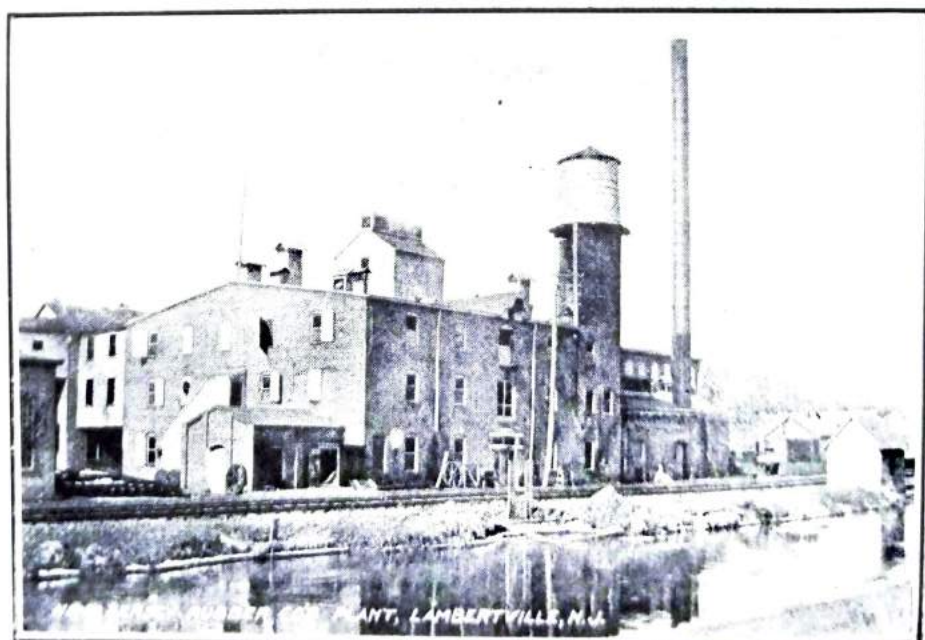


live, energetic, go-ahead element. There are three or four firms that should be represented, but as above stated, they are rarely, if ever, affiliated with progressive matters. Some "don't believe in advertising," some lobby state their "town is no good" and some simply "squeeze the dollar."

W. MORRIS ELLIS.



Lambertville Rubber Company's Plant.



Plant of the New Jersey Rubber Company.

## LAMBERTVILLE NATIONAL BANK.

The feeling of security afforded to a business community by the possession of an old, solid and responsible banking institution, whose financial standing is unquestioned, cannot be overestimated. Established way back in 1857, the Lambertville National Bank has for over half a century successfully passed thru all seasons of financial depression and commercial reverses and been guided always by a management whose methods have been characterized by prudence, conservatism and perfect security. This Bank has a full paid-in capital stock of \$100,000, and its last statement to the Comptroller of the United States Treasury, dated November 27, 1908, shows a surplus and undivided profit fund of \$76,642.97 more, and deposits amounting to \$547,450.51. The present handsome brick bank building, erected in 1902 at a cost of \$25,000, is strictly up-to-date in every particular, having large vaults secured by time locks, safe-deposit boxes and every other modern appointment. A strictly legitimate national banking business is transacted in deposits, loans, collections and exchange, issuing sight drafts payable in all parts of the world, and affording every possible facility, convenience and accommodation consistent with safe and conservative banking. Three per cent. interest is paid on savings and time deposits. The success and stability of this Bank reflects most creditably upon the good judgment, carefulness and sound business ability of its officers and board of directors. Calvin Solliday is president; John Q. Holcombe, vice president; Frank A. Phillips, cashier; James S. Studdiford, assistant cashier. Directors: Calvin Solliday, John Q. Holcombe, William Lauer, James S. Studdiford, J. W. Crook, Samuel A. Burns, Isaiah P. Smith, Wilmot Quinby, George W. Massey and George L. Romine. The policy of the institution has always been regulated by a progressive management, which has always kept pace with the growing demands of the city.



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### EDWARD H. HOLCOMBE, Real Estate and Insurance.

To those of our readers who may be interested in investigating the advantages possessed by this city as a place for investment, residence or the location of industries, we can with confidence commend the services of the above-named gentleman as in every way reliable and enterprising. Mr. Holcombe has been a resident of Lambertville since 1867, and his familiarity with the progress of the city has made him particularly



conversant with realty values and opportunities. A general real estate business is transacted, such as buying, selling and exchanging realty and properties, securing desirable tenants, collecting rents, negotiating mortgage loans, effecting insurance and attending to the interests generally of resident and non-resident owners. In the insurance line, Mr. Holcombe represents direct, twenty of the strongest and most reputable companies in the world, including fire, accident, plate glass, tornado and employer's liability. Mr. Holcombe, altho naturally conservative, has always taken an active interest in public affairs and has been identified with all progressive projects advanced to promote the improvement of local conditions. He has served two terms as a member of council and been twice elected receiver of taxes, so that his standing and responsibility here are unquestioned. Those interested are assured that all business entrusted to him will result in a connection mutually profitable, advantageous and satisfactory.

### THE AMWELL NATIONAL BANK.

The people of Lambertville have every reason to feel gratified by the character, facilities and success of its financial institutions. The Amwell National Bank was chartered in July, 1876, and has since had a career of exceptional success in every way, due undoubtedly to the personnel of its officers and directors and to the manner in which it has always been conducted. The bank has a paid-in capital of \$72,000; a surplus of \$60,000; undivided profits of \$13,872.57, and deposits amounting to \$604,454.86. Its net profits since its organization have been \$200,052.57, \$126,180 of which has been dispensed to stockholders, the remaining \$73,872.57 being represented in its surplus and undivided profits fund. Since 1901 it has been paying 8 per cent. dividends, and beside declaring an extra dividend of from 1 to 3½ per cent. At the present time the stock has a market value of from \$180 to \$190 a share, its par value being \$100. No bank anywhere possesses better facilities or is in a position to provide its customers with accommodations of a more valuable character, and the manufacturers, business men and individuals here have never yet had cause for complaint as to the manner in which their legitimate requirements were taken care of. In addition to transacting a general banking business in active accounts, collections, discounting, etc., 3 per cent. interest is paid on savings and time deposits, and safe deposit boxes in a fire and burglar-proof vault are provided customers for the safe-keeping of private papers and legal documents. The Amwell National Bank is in the hands of men of unquestioned integrity and financial responsibility, and all enjoy the most complete confidence of the community. Warren A. Greene is president; James P. Smith, vice president; A. D. Anderson, secretary and solicitor; Frank W. Van Hart, cashier. These, together with Richard B. Reading, John E. Barber, R. A. Montgomery, Torbert Coryell and William S. Worthington, form the Board of Directors.

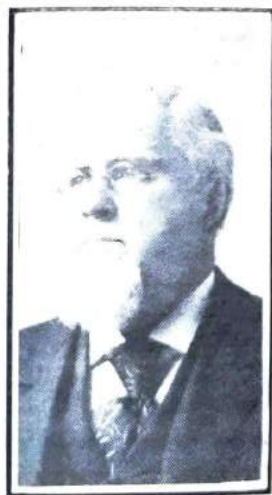
### LAMBERTVILLE HEAT, LIGHT AND POWER COMPANY.



This company was organized in October, 1904, and took over the rights and franchise of the Hunterdon Electric Co. The new concern immediately inaugurated a decidedly aggressive policy and plans were at once laid to rebuild the plant and reconstruct the entire pole line. To-day it can be said without fear of successful contradiction that no city of the size anywhere can boast a more efficient electric illumination and power service than can Lambertville. The station is equipt with a

duplicate, and in some instances triplicate, plant, providing both day and night service by either contract or meter, the celebrated Edison alternate system being in use. Since this company was incorporated it has more than doubled the capacity of the original plant and increased the number of patrons from 85 to 225, and this is being added to at the rate of two a month. The rate has also been considerably decreased and it is said to be the lowest in New Jersey. Aside from lighting Lambertville, New Hope and the majority of manufacturing plants, stores and dwellings, current is also supplied for operating light machinery. The company offers to wire buildings in accordance with the requirements of the Philadelphia Board of Underwriters and is now doing it at actual cost to encourage the use of electricity. Lighting fixtures, as well as irons, electric signs, fans and electric utensils, are also handled. The success of this company and its almost phenomenal growth within the past four years has been due entirely to the indefatigable energy of Mr. H. M. Moorhead, the general manager, whose progressive and strenuous policy has now placed the concern on a dividend-paying basis and insured it a valuable security for future investment. H. C. Case, president, and S. C. Case, vice president, reside at Newtown. M. N. Willets, of Philadelphia, is treasurer.

### LAMBERTVILLE RUBBER MANUFACTURING CO.



The largest and most solidly established industrial enterprise of Lambertville, which for many years has been of inestimable value to the city as a source of employment for a large number of men, is that of the above named company. The manufacture of rubber goods began in Lambertville about 1860, and at first proved unsuccessful. In 1865 Mr. Warren A. Greene interested a number of capitalists, who secured the plant and revived the industry, but business was carried on for a time in a very moderate way. In March, 1868, a disastrous fire destroyed the greater part of the plant, but the management, realizing that the demand for rubber goods must necessarily soon increase, the plant was rebuilt on a much larger scale, and equipped with new and improved machinery. Additions and improvements have since been made from time to time, the most important being in 1897 and 1898.

To-day the plant is one of the best equipped in the country, is employing about 415 and has a pay-roll of close to \$18,000 a month. Here is made the celebrated Lambertville Snag-Proof Rubber Boot, which has a widespread reputation and market, and is recognized among the trade as the finest and best rubber boot manufactured in the United States. A number of traveling salesmen are constantly on the road pushing the goods, offices are maintained in New York, and the business is conducted on a strenuous, progressive basis, which makes the demand for Lambertville rubber goods constantly on the increase. While the snag-proof boot is the principal output of the factory, it is by no means the sole product, as hundreds of toys, bands and novelties, known as rubber specialties, are made in large quantities. Mr. Warren A. Greene, the general manager, has for years been one of this city's most progressive and public-spirited citizens and one who has done much to promote the general welfare of Lambertville. In the hands of its present management, the people of Lambertville have every reason to feel assured of the future success and prosperity of the company who have made Lambertville and Lambertville snag-proof rubber boots famous the country over.



**GEORGE W. ARNETT,**  
**Contractor and Builder.**

Few citizens have been more closely identified with the up-building of Lambertville than Geo. W. Arnett, who has erected over 400 houses, besides the Lambertville National Bank, the Solliday Building, Arnett Building, all the fire houses except one, and dozens of other structures for business purposes. Mr. Arnett has gone extensively into the construction of dwellings to sell and at the present time has 150 under rent here, besides owning sixteen in Plainfield. Arrangements can be made to purchase any of these properties on terms



satisfactory to buyer. The operations of Mr. Arnett have been on a large scale, so that his facilities for estimating on jobs of any size, and prompt completion of all work, is unequaled by any contractor in the county, while his capacity and responsibility will be readily attested by either of the local banks or any reputable business man in this city. Mr. Arnett is a native of Lambertville and is regarded as one of its most active and progressive citizens. He has always taken an active interest in all projects advanced for the improvement of municipal conditions and has for years been Chief of the Fire Department and done much to improve it. In this long list of progressive citizens who have taken advantage of opportunities to improve Lambertville in every way possible, the name of Geo. W. Arnett deserves a leading position. Mr. Arnett is vice president of the Business Men's League.

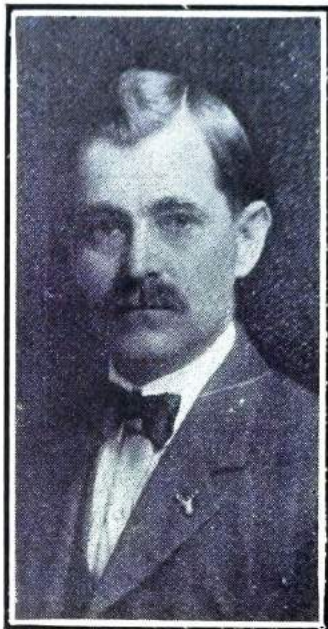
**MISS M. M. VANSELOUS,**  
**Milliner.**

It should be a matter of pride to Lambertville that the city has several ladies engaged in commercial pursuits that are in every way as enterprising and successful as the men. Among them is Miss M. M. Vanselous, the well-known Church street milliner, who, in 1900, took charge of the establishment long conducted by Miss Martha Mattison. Miss Vanselous has since been decidedly successful in every way and spares no effort to always keep her stock seasonable and up-to-date. The store contains a splendid line of trimmed and untrimmed hats, shapes and accessories, and experienced trimmers are employed who are prepared to exert their skill in trimming ladies' headgear in accordance with the prevailing fashions. Miss Vanselous is herself an experienced designer and a lady possessing excellent judgment and good business ability, which is entirely responsible for her success. She has always showed a disposition to be progressive and is to-day classed among the leading and successful business people here.



**HARRY K. KRAMER,**  
**Marble and Granite Works.**

There is possibly no better way to indicate the progressive atmosphere that surrounds Lambertville than to speak of the energy and push of its business men. Possibly no citizen has taken a more public-spirited interest in the welfare of the city than Harry K. Kramer, who came here from Bucks county, Pa., in 1883. After learning the trade of a granite and marble worker, and serving twelve years at it, he in 1897 decided to establish a place of his own. Thoroly progressive, he equipt his plant with modern facilities even before those in Trenton, and his place to-day is fitted up with and 8½ h. p. gas engine, air compressor for operating pneumatic tools, polishing machine and all other modern conveniences for the production of high-grade marble and granite monumental work, three men being regularly employed and work being shipped from Burlington to Easton. To-day he is undoubtedly the most successful man engaged in this business in Hunterdon county. Mr. Kramer is now serving his second term as councilman, is the present receiver of taxes and has long been an active member of the board of health. He is prominently identified in both Masonry and Odd Fellowship, being past master of Amwell Lodge, No. 12, F. & A. M.; a member of Wilson Chapter, No. 13, and St. Elmo Commandery, No. 14, and is also president of the I. O. O. F. corporation and affiliated with the local lodge of Elks. He may be said to be a prime mover in advocating progressive projects, and is regarded here to-day as one of those men on whom must be depended to make Lambertville go ahead. Mr. Kramer is treasurer of Mt. Hope Cemetery Association and a trustee of Fleetwing H. & L. Co.



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**MISS A. G. HOFFMAN,**  
**Milliner.**

An establishment of more than passing note to the feminine population of Lambertville is the elegantly fitted-up millinery bazaar of Miss Alice G. Hoffman, on Union street. This is the millinery headquarters of Lambertville and has always catered to a large, exacting and fashionable patronage, owing to the exceptionally large stock carried of up-to-date, seasonable millinery goods, the window display being always noticeably attractive. Miss Hoffman keeps herself fully posted as to the latest prevailing styles, and being an experienced designer, her creations are always smart, new and exclusive. Miss Hoffman is a lady of exceptionally good business ability, and her success since she started in 1897 has been as rapid as it is deserving, she to-day employing five assistants. Her store is indeed a credit both to herself and the town, and is far better than those usually found in places the size of Lambertville. Thoroughly progressive, she has always in every way been a supporter of all projects advanced for the benefit of the city and has always been classed among the progressive element dominating the business life of Lambertville.



**STEPHEN J. MAGOWAN,**  
**Asst. Supt. Prudential Insurance Co.**



The almost phenomenal growth and success of The Prudential Insurance Company, in Lambertville, is due entirely to the energetic efforts of Stephen J. Magowan, who, in the spring of 1901, was sent here by Mr. J. E. Woodland, superintendent of Trenton District, to build up the business, which at that time was in a badly run-down condition. Mr. Magowan immediately planned an aggressive campaign and adopted a policy of strenuous activity, which has since more than doubled the business, and to-day his territory extends for 20 miles in every direction. His first effort was to secure agents of unquestioned integrity, good reputation and the necessary stamina to work in spite of discouragements. Three well-known men were finally secured, who filled these requirements in every particular, W. P. Thornton, James Bumster and George W. Winn, and these three have remained and stuck to him for over seven years, establishing a record for efficiency, promptness, courtesy and the ability to write business, which constantly keeps the Lambertville office at the top of the column in the district. Mr. Magowan has been frequently complimented by his company for the success he has accomplished, which, backed by deeds rather than words, of an insurance company that has always lived up to its representations and paid claims promptly without quibbling, has given him a high personal standing in the community. In 1906 he was elected to Common Council by a big majority. He is a trustee of Hibernia Fire Company and has taken an active part in all progressive projects ever since he came here.

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**HEINS' HARDWARE HOUSE.**  
**Jacob Heins, Proprietor.**

Lambertville can boast, among other things, of possessing the largest general hardware house in Hunterdon county, and a sketch of its small beginning and subsequent development is an interesting story of the pluck and determination of one of its oldest and most successful business men. The owner, Jacob Heins, arrived in New York from Germany, in 1851, without a cent. But not discouraged, he soon secured employment, and in 1857 drifted to Lambertville, where for several years he was engaged in slate roofing. In 1878 he established a small hardware store, which has since been enlarged four or five different times, until to-day three floors of a building 40x90 feet are in use, and an immense stock carried, embracing builders' hardware, tools, stoves, fire-arms and ammunition, harness, queensware, wallpaper, terra cotta pipe, sash, doors, oilcloths, and in fact everything usually found in large stores of this kind in big cities. Mr. Heins is assisted in the store's management by his two sons, Elmer and Charley, and the three find their time well filled in taking care of the largest trade of the kind in either Lambertville or Hunterdon county. Facilities are in every way of the best, and in spite of another large hardware house having been started here recently, this one has easily maintained its prestige as a decided leader. Jacob Heins is to-day not only one of the oldest business men in Lambertville, but one of the most progressive, and the recent enlargement and improvement to his store has made it one of the most attractive and up-to-date in this city.



**JAMES D. MACKAY,**  
**Postmaster.**

The name of James D. Mackay, the present efficient postmaster of Lambertville, has been an influential factor in almost every progressive project advanced for the improvement of the city within the past dozen years or so. Mr. Mackay came here from New York in 1891, and has since been successfully engaged in the bakery business. Taking an active interest in public affairs, he was twice elected to Council. In April, 1906, he received his appointment as Postmaster, and has since, by adopting a policy of strenuous, progressive methods, secured for this city more conveniences and better facilities than was ever accomplished before in the history of the office. A new post office building has been erected, modern up-to-date fixtures installed, more mails secured, two rural routes established, an extra clerk secured and an increase of salary for all assistants,



and to crown it all, free delivery has been granted, and beginning February 1, three carriers will deliver mail to the homes of the residents several times a day. Lambertville is the only place in the county to enjoy free delivery service, and Inspectors visiting here claim this to be the best equipped post office of the size in the State of New Jersey. Mr. Mackay is prominently identified in Masonic orders, being a member of Amwell Lodge, No. 12, F. and A. M.; High Priest of Wilson Chapter, No. 13, R. A. M., and Eminent Commander of St. Elmo Commandery, No. 14, K. T. He is also a member of the Trenton Consistory, the Odd Fellows, Elks and social and other organizations here, and is classed among the most successful and progressive citizens to-day in Lambertville.

**CALVIN SOLLIDAY,**  
**Watchmaker and Jeweler.**

Calvin Solliday, whose splendidly fitted-up jewelry store may be said to be one of the most modern retail conveniences of Lambertville, has been an influential commercial factor ever since he moved across the bridge from New Hope in 1898. Mr. Solliday is a man of exceptional energy and thoroly progressive, and in the remodeling and equipment of this store five years ago, spared neither effort nor expense to make it an establishment which would conform in every way to the march of progress and be a source of pride to the city. The stock is large, complete and second only to the leading stores in large cities, embracing diamonds and other precious stones, jewelry of every description, gold and silver watches, cut glass, silverware, bric-a-brac and novelties. A large and very successful business is transacted, two watchmakers being employed regularly in repairing, cleaning and regulating timepieces. Mr. Solliday is a native of New Hope and while engaged in the same business there for many years was very well known on this side of the river. Since moving to Lambertville he has taken an active interest in all progressive movements and is regarded as one of the foremost citizens here to-day. He served four years in council, all of which time he was made president, and his influence has always been exerted in favor of all projects having for their object the real upbuilding of the city. Mr. Solliday is president of the Lambertville National Bank and is one of Lambertville's most substantial and successful business men.



## HON. O. C. HOLCOMBE.

### Pianos and Musical Mdse.



That persistency, ambition and determination are the almost certain elements of success is forcibly illustrated in the success of Hon. Oliver C. Holcombe, the present member of the Assembly from this district, and the only dealer in musical instruments in Lambertville. Mr. Holcombe was born and raised on his father's farm in West Amwell township. When a young man he learned the trade of bootmaker with the Lambertville Rubber Co., and in 1896 began handling pianos and organs in the front room of his home. By a 'deal of hustling he had in four years developed a trade which warranted his moving to his present warerooms on Union street, which contains a complete assortment of Estey pianos and organs, Mathusheck pianos, sheet music, Edison phonographs and records, and musical merchandise. Mr. Holcombe's business career in this city has always been characterized by fair, square, frank and honorable methods, and his responsibility and representations have now been so thoroughly established that he is regarded as one of Lambertville's most reputable business men. Mr. Holcombe has long been an influential factor in local Democratic politics, and has served two terms as Mayor and three in the Assembly; and his constituents have announced his candidacy for the Senate next Fall, to which he will be undoubtedly elected. Mr. Holcombe is not only a good businessman, but has made a good public official, and his influence in his own town has always been in favor of all progressive projects in municipal improvement.

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## SCHENCK'S LIVERY,

### John E. Schenck, Proprietor.

A call at the livery and boarding stables of John E. Schenck, in the rear of the Lambertville Hotel, will convince any one familiar with the average public stables that this is a first-class establishment in every respect, for its construction, its equipment and management combine to make it rank among the best in the country. The premises are expressly fitted up for conducting the business to the best advantage. Eight head of well-kept horses are kept for livery purposes and accommodations are now provided for six or eight boarders. Coaches and closed carriages are reserved for funerals, weddings and extra occasions, and double teams are hired at reasonable rates, with careful drivers if desired. The appearance of the rigs coming from Schenck's are equal to any private conveyance in the city, and there are many drummers visiting Lambertville who have patronized the place for years. Mr. Schenck is a native of this section, grew up here, and has always been regarded as one of the substantial and progressive citizens of the city. He is a member of Amwell Lodge, No. 12, F. & A. M., and has for years taken an active interest in fire department affairs, having been assistant foreman two years and foreman four years of the hook and ladder company. Mr. Schenck has had these stables for the past twenty years, and is the oldest and most successful liveryman in the city of Lambertville.



**FRED. R. PARKER.**  
**Contractor and Builder.**

Standing in the front rank of successful contractors here is Fred R. Parker, who has been identified with many of the biggest and finest operations that have been erected in recent years, among which may be mentioned the Post Office, A. D. Anderson's splendid residence, the big new stables and warehouse of the Lambertville Rubber Co., the Universal Paper Bag Company's 60x250 new mill, across the river; the High School, remodeling the residences of Col. R. B. Reading and R. A. Montgomery, an addition to the plant of the New Jersey Rubber Co., etc. Mr. Parker has also done a great deal of work out of town and recently put up St. Joseph's rectory, Trenton; John Foran's fine home at Flemington, one of the largest stone crusher plants in the State at Moore for the Delaware River Quarry and Construction Co., another large building at Jersey City for B. M. & J. F. Shanley Co., a big storehouse at Trenton for the P. R. R., a chain factory in Philadelphia and innumerable other jobs too numerous to mention. The remodeling of the Holcombe apartment house was also done by him. In fact, Mr. Parker's operations have been conducted on a large scale, and as high as 50 and 60 mechanics are employed from time to time. Plans and estimates are submitted for brick, stone and frame buildings of every description, no matter where located. Mr. Parker may be said to be one of Lambertville's most progressive citizens, whose standing, facilities and responsibility can be readily learned through the local banks. He has for several years taken an active part in politics, has served as a freeholder, and is now a street commissioner and a member of the county democratic executive committee. He is also prominently affiliated with the Masons and Elks and is classed among those business men whose success has been self-made. After the big flood of 1904, which carried away the greater part of the old covered bridge, he took the contract to remove the 200-foot span that was left, and clear the piers. This was accomplished with dynamite and was the first time anything of the kind was ever attempted in this section.



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**COLUMBIA HOTEL,**  
**H. Treftz, Prop.**

Among the successful and well-known hotel men of Lambertville should be included the name of Henry Treftz, who for years has taken an active interest in political and municipal progress of this city. Mr. Treftz is a native of Milford, but has resided here the greater part of



his life. About 1888 he started in the bottling business at Franklin and Coryell streets, removing to his present property on Church street, 17 years ago. Here he carried on bottling and wholesale liquor business for a time, and subsequently engaged in the retail business. The place is well fitted up, is well conducted and has long transacted a large and prosperous patronage. Mr. Treftz has for years been the recognized Democratic leader of the Second ward, and has long been an influential political factor in this whole end of the county. He has served as a Freeholder and could have been elected to other offices, but has refused to be a candidate. Mr. Treftz is an honorary member of the Union Fire Company, and is prominently identified in fraternal orders, being treasurer of the local lodge of Brotherhood of America and a member of the I. O. R. M. Mr. Treftz has recently purchased the Treftz Hotel property, opposite the depot, and formerly conducted by his brother. He expects to take possession about January 1. Since 1898 he has been a member of the County Democratic Executive Committee.

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### **CONOVER & CONOVER, General Store.**

Among the old, substantial business houses of Lambertville is that of Conover & Conover, who in November, 1894, succeeded the firm of Carver & Williams. Both William C. and Charles F. Conover had for years clerked in this store. Charles took an active interest in public affairs, served one term in council and was also receiver of taxes. In January, 1907, he died, and the business has since been continued by William C. Conover, his brother's interest being held by his widow. This is one of the largest and heaviest stocked mercantile houses in Lambertville and has for years transacted a prosperous and very successful trade in dry goods, groceries and general merchandise. Mr. William C. Conover may be said to be one of Lambertville's most reputable business men and public-spirited citizens. He is a native of Hunterdon county, and while never aspiring in politics, has twice been appointed to fill unexpired terms as a member of council, and served as assessor in 1881-82. He has always thrown his influence in favor of all progressive projects advanced for the material improvement of the city and has always enjoyed a high personal standing in the community.

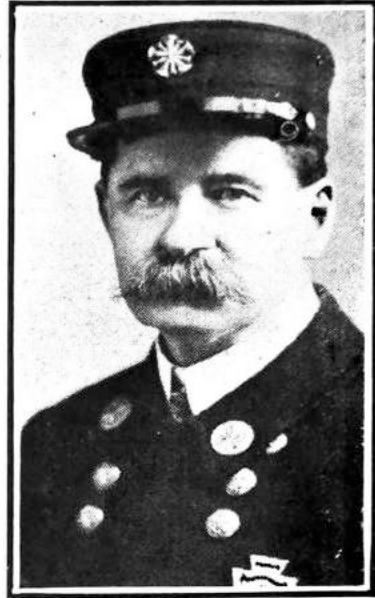
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### **M. A. BROWN, Doll Hospital.**

The success which has characterized the energetic efforts of M. A. Brown since he established himself in business here two years ago is another typical illustration of what can be accomplished by energy, determination, progressive tactics and liberal advertising. Mr. Brown came here from Trenton in 1900 as manager of an installment house. In 1906 he decided to establish an entirely new business enterprise, and by sticking closely to it has been decidedly successful in every way. His place at 15 Union street, familiarly known as the Doll Hospital, contains a large and varied assortment of novelties, mechanical toys, dolls, games, stationery and school supplies, souvenir post-cards, sheet music, cigars, etc., and during the holiday season is a veritable Santa Claus headquarters. Mr. Brown advertises more extensively than any other business man in Lambertville, using the magazines and out-of-town newspapers liberally, and in this way has developed a large mail order wholesale trade in post-cards. Mr. Brown is a young man with a great deal of the hustling element in his composition and may be said to be one of the most active and progressive dealers to-day identified with the commercial life of Lambertville. He is affiliated with the local lodges of Odd Fellows and Elks and his name is invariably identified with all movements of a progressive character.

## **JOHN HART STOCKTON, Restaurant.**

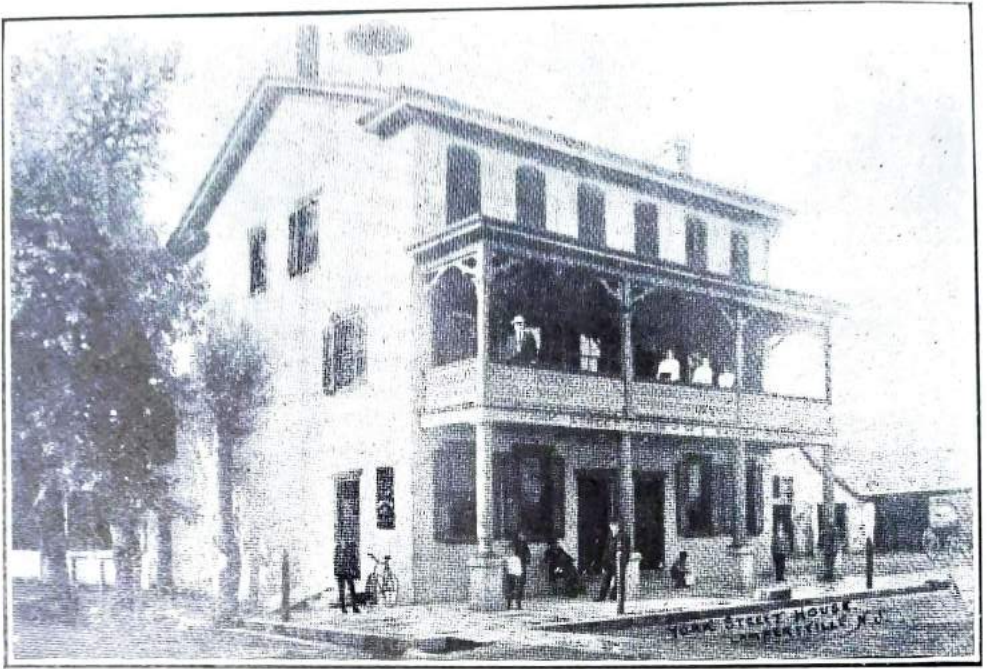
Few citizens have taken a more active interest in the progress of current events in Lambertville within the last dozen years or so than John Hart Stockton, whose well-patronized restaurant is the leading place of the kind here, and who is familiarly known as the "terrapin man." At his place full cooked meals and lunches are prepared on order and oysters and turtle soup served in a manner that has made the place famous. Mr. Stockton is a native of New Hope and practically grew up in the restaurant business, his father being engaged in it both at New Hope and Lambertville for over fifty years. At the death of his father in 1901 he gained control and has proved himself a man well fitted for the business. Mr. Stockton has long taken a prominent part in all progressive projects advanced to boom the town and is identified with many organizations. He is a member of the Masonic, Elk and Sons of Veterans, being Sr. Vice Commander of the latter, and is also a contributing member of the G. A. R. and Union Fire Co. He has served as Chief of the Fire Department and is a member of the Keystone and New Jersey Fire Chiefs' Association. Of more than passing interest is the fact that he is a direct descendant on both sides of his family of two signers of the Declaration of Independence, Richard Stockton and John Hart, and he is named after both. John Hart Stockton is well known all thru Hunterdon and Bucks counties, and is one of the progressive type of business men here to-day who are doing what they can to make the city go ahead.



## **LAMBERTVILLE HOTEL, Walter E. Ennis, Proprietor.**

No feature has a stronger influence in creating a favorable impression of a place than its facilities for the accommodation of visitors, and in this respect Lambertville is well favored. In the old Lambertville Hotel, which for many years has been the leading hotel of this city, Lambertville can to-day boast one of the best equipt, best furnished and most modern commercial hotels to be found in any town of its size in the State. Two years ago, several thousands of dollars were expended in putting in additional bathrooms, overhauling the heating system, painting, papering and refurbishing the house complete. The Lambertville Hotel is a licensed, 40-room house, every one of which is heated, and now has all modern conveniences. Walter E. Ennis, the present proprietor, succeeded his father-in-law, John K. Ziegler, fourteen years ago, and under his management many improvements have been inaugurated and the house has gained a widespread reputation among the traveling public for its excellent meals, clean, comfortable beds and good general accommodations. Mr. Ennis is one of the thoroly progressive citizens of Lambertville, and his conduct of this hostelry has gained for him a high personal standing in the community. He is a charter member of Lambertville Lodge, 1070, B. P. O. E., and has always been found identified with all projects advanced for the improvement of the city.





### YORK STREET HOUSE.

The York Street House has for many years transacted one of the largest, if not the largest, bar trade in Lambertville, and has always been regarded as one of the most valuable hotel properties in this end of the country. It is a substantially built, three-story structure, containing eighteen rooms. Considerable improvements have recently been made, the bar-room remodeled, cement pavements laid, etc., until now the property is in excellent condition. The house is located on the main macadam road to Flemington, has always been well conducted, and for many years has enjoyed an excellent reputation in every way. About a year ago Henry Savidge, who had conducted the house for several years, died, and it has since been conducted for the estate. The York Street House is one of the most popular and liberally patronized hotels in this city, and in point of business transacted is second to none.

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### G. J. FISHER, General Store.

In a comprehensive review of the prominent and progressive business men of Lambertville, the name of Gardner J. Fisher carries with it its own weight. Mr. Fisher is a native of the county and a resident of Lambertville since 1872. In 1876 he established the business since so successfully conducted and which is to-day one of the largest and heaviest stocked mercantile houses in the city. The energies of the place are devoted to handling dry goods, queensware, groceries, fresh meats and general merchandise, and during a successful career of thirty-two years few business men have been more liberal or conducted their affairs with more consideration for the welfare of others. Mr. Fisher has always taken an active interest in the progressive improvement of Lambertville, has three times been selected to represent the Second ward as a member of common council, and his influence and support have always been given freely to all projects having for their object the industrial and municipal advancement of the city. He is prominently affiliated with the Masonic fraternity and Elks, and has long been classed among the successful and influential business men of Lambertville. Aside from



his store. Mr. Fisher is also interested in the stone business, and few citizens here to-day enjoy a higher personal standing in the community.

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**P. A. CANE,**  
**Coroner.**



Another active and decidedly progressive young business man of Lambertville who has forced himself to the front within the last few years is Patrick A. Cane, who is now serving his first term as coroner. Mr. Cane is a native of Lambertville, grew up here, and was for several years identified with the Metropolitan Insurance Company. In 1903 he took charge of the grocery business of his brother, located at Main and Swan streets, and has since demonstrated that it is not at all necessary to have a large, fancy store in order to be successful. The store, while not large, contains a complete stock of groceries, provisions, canned goods and salt meats, and is to-day one of the most prosperous and vigorously conducted stores in the First ward. Mr. Cane has always taken an active interest in the success of Hibernia Fire Company, No. 2, and is now a member of the Board of Engineers, and

Foreman of the company. As coroner he has made a capable and efficient official, and is regarded as one of the most progressive and go-ahead citizens in the First ward, one who makes a success of whatever he undertakes, and a man whose future in the public life of this city it will do well to watch. Mr. Cane has always enjoyed a high personal standing in the community, and is classed among the progressive element which is to-day gaining control of the business life of this city.

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**CHILDS GROCERY COMPANY,**  
**Frank H. Schepler, Manager.**

The advent of the cash grocer who aims to avoid losses by doing a strictly cash business has been one of the natural eventualities of modern times. When properly conducted they are seldom unsuccessful, because people soon learn that a cash dealer can sell cheaper than his unfortunate competitor who trusts indiscriminately. Lambertville is fortunate in the possession of a progressive, up-to-date store of this kind in the store of the Childs Grocery Co., which was established here in 1895, and soon developed such a large patronage that a store was subsequently opened in New Hope. These stores are two of a system of 106 stores now being successfully operated in Pennsylvania, Delaware and New Jersey, and buying in immense quantities for all these stores, and having no losses through bad debts, the concern is enabled to defy competition from any quarter, and to thus make a considerable saving in living expenses to the consumer. The store here is one of the largest, heaviest stocked and most progressive retail trade conveniences, and is to-day transacting and largest business in its history. Conducted on broad-gauge principles of liberality and enterprise, the line of staple and fancy groceries, vegetables, fruits, canned goods and fresh and salt meats is always the freshest and best that money can buy anywhere. The Lambertville and New Hope stores are both under the management of Frank H. Schepler, a native of this city, and a young man of exceptional energy, a hard worker and one whose energetic efforts are largely responsible for the large measure of success met with.



**HOTEL COLLIGAN,  
Wm. P. Colligan, Prop.**



Few hotel men in Lambertville are better known or have a stronger following than William P. Colligan, whose name has been associated with all progressive projects advanced here within the past dozen years or longer. Mr. Colligan is a native of Lambertville and is another of the city's essentially self-made business men who have been successful here. For a number of years he conducted the Union House, on Bridge street. Last summer he purchased the old McNamara property, corner Main and Swan streets, and has since spent considerable money on improvements, changed the name to Hotel Colligan, and put the house in first-class condition. His wide acquaintance and personal popularity is making the place do the largest business in its history. The Hotel Colligan is one of the best equipped hotel properties to-day in Lambertville. Mr. Colligan is a prominent member of Hibernia Fire Company, No. 2, and is now Assistant Foreman. He is also affiliated with the A. O. H., Red Men and Elks, and has always been a leading spirit in advocating and supporting anything having for its object the progressive advancement of the town.

**CHADBOURNE'S MOTION PICTURE THEATRE,  
Samuel Bentley, Mgr.**

The first moving picture theatre to open in Lambertville was that established by O. Chadbourne on September 31, 1907. Since then two others have been started, but Chadbourne's has easily maintained its prestige and leadership on account of its high-grade film service and other facilities. The management has always, as it is now doing, used the very latest and most expensive pictures, which are thrown upon a screen by a latest model Powers No. 5 machine. The theatre is the most completely and expensively fitted up in town, and is the only one, strictly speaking, living up to the letter of the law as regards exits. Special facilities are enjoyed for quickly emptying the house in case of fire, there being both side and back entrances, a feature possessed by no other motion picture parlor in Lambertville. Red letter electric signs are placed to make exits easily seen. Electric fans keep the interior cool in summer, and in winter the place is heated by steam heat. No objectionable characters are permitted to enter, and the Lambertville people in patronizing this place are always assured of witnessing a clear, clean, first-class entertainment, amid comfortable surroundings and a select class of patrons.

**THE UNIVERSAL CONTRACTING AND HEATING CO., INC.,  
George V. Hunt, Manager.**

The exacting demands of modern improvements has created a class of mechanics who to-day plan and install plumbing and heating systems on exact, scientific principles. No one identified with this branch of trade in Lambertville has executed more important contracts or established a more enviable reputation for reliability and satisfactory completion of his work than George V. Hunt, who has for many years been engaged in the business here, and has fitted up St. John's Church, Solli-day Building, Second Ward School, the plant of the N. J. Rubber Co., three fire engine houses and several hundred of the finest homes in this city, beside jobs at New Hope, Ocean Grove, Frenchtown, Philadelphia, Tottenville, S. I., and innumerable other places. Mr. Hunt organized

the Universal Contracting and Heating Company, of which he is the practical head, in 1905, which is to-day one of the best equipped concerns of the kind in this section of the State. Contracts of any size are accepted for plumbing, steam and hot water heating and roofing, and with a shop fitted up with machinery for pipe-cutting, etc., and a force of from 10 to 15 men employed regularly, facilities are of the best in every way for completing all jobs promptly, no matter at what distant point. Mr. Hunt is regarded as one of Lambertville's most active and progressive business men, and his standing and responsibility will readily be vouched for by either of the local banks. He is a member of the Master Plumbers' Association of Trenton, and spares no effort to keep himself posted in up-to-date matters connected with all branches of his trade.

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**P. F. MONGON,**  
Grocer.

The business men living in that section of Lambertville known as the First ward, are as active, progressive and thrifty a class of citizens as there are in the entire city, and are always among the first to lend their financial assistance in support of anything advanced to promote the progress of their town. A well-known and prominent citizen here is Patrick F. Mongon, who is at the present time representing his district in Common Council. Mr. Mongon was born and raised in Lambertville, and has always worked for the best interests of the city. He learned the trade of machinist and for years worked in the P. R. R. shops until they were moved to Trenton, two years ago, when he established himself in the grocery business, and has since developed a steady, prosperous trade and been successful. Mr. Mongon has for years been identified with public matters, and for nine years was a member of the Board of Education. As a Councilman, he is now serving his second term, and has been put in the Finance Committee and Board of Estimates. He is an active member of the Hibernia Fire Company and the A. O. H., and is regarded as one of the leading business men to-day in this end of the city.



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**C. ARNETT,**  
News Depot, Cigars, etc.

Among the progressive and energetic younger business men that are rapidly forging to the front, and commanding for themselves recognition among the active, go-ahead element which to-day dominate the commercial interests of Lambertville, should be included the name of Cornelius Arnett, who, in February last, succeeded Fred Gruhler, and thereby gained sole control of the morning, evening and Sunday newspaper business of this city. Being a young man of exceptionally progressive ideas, Mr. Arnett immediately began planning improvements, and has since erected the handsome, new, three-story brick building, part of which he occupies, and which is one of the finest and most modern business properties to-day in Lambertville. Newspaper routes cover all portions of the city, and with a complete line of magazines, cheap popular literature, cigars, etc., the facilities provided Lambertville are in every way much better than is usually found in towns of this size. Mr. Arnett is a native of Lambertville, grew up here and is another of the rising generation on whom much is depended to promote the future growth and prosperity of



this city. He is well and favorably known here, and is to-day classed among the progressive business men who are meeting with success through their ability to work, judicious methods and determination.

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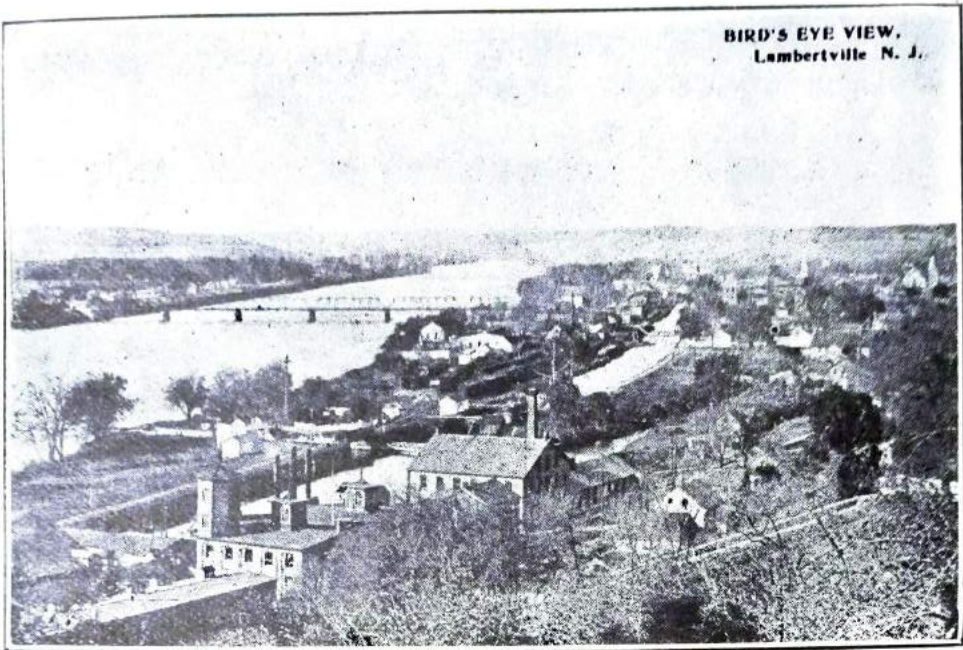
### **UNION HOUSE, Johnson Warford, Proprietor.**

The well-known Union House, one of the largest and leading hotels of Lambertville, is practically under new management, Johnson Warford, its present proprietor, assuming control in September. This means that many improvements have been made, as Mr. Warford is an old hotel man of twenty years' experience, understands thoroly how to conduct a good hotel, and all of his former houses were always well managed. The Union House has all modern conveniences, baths, toilets, steam heat, electric lights and gas, a well-stocked bar, and has recently been refurnished and equipt with all new bedding, so that with Mr. Warford's well-known reputation for setting a good table will soon doubtless make this house a favorite one with those seeking first-class accommodations. There are perhaps few hotel men in Lambertville possessing a wider acquaintance than Johnson Warford. Prior to taking charge of the Union House he had the Belmont Hotel for a year and a half, and before that managed the well-known Warford House at Frenchtown. Mr. Warford has always taken an active interest in public affairs and for six years was a member of Common Council of Frenchtown, and for eight years a member of the county board of elections. He was also a deputy fish and game warden two years. Since coming to Lambertville he has identified himself with the progressive element, is a charter member of the local lodge of Elks and is to-day classed among the active, go-ahead citizens of this city.

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### **LAMBERTVILLE ROLLER MILLS AND LUMBER YARDS, Estate of F. F. Lear.      Joseph G. Lear, Administrator.**

The name of Lear has been an influential factor in the commercial life of Lambertville for many years. In 1882 F. F. Lear, now deceased, became sole owner of the mill and surrounding property. Forming a partnership with Isaac W. Holcombe and William B. Niece, the business was operated under the firm name of Lear, Holcombe & Niece for fourteen years, when Mr. Niece died, and Mr. Holcombe retiring, Mr. Lear once more gained sole control and conducted the business with much success until his death a few months ago. The mill is one of the best equipped flour and feed mills in this section, the improved roller process being in use, its capacity being 78 barrels of flour every 24 hours, and an almost unlimited capacity for grinding feed. In connection are large lumber yards, heavy reserve stocks of lumber and building material, etc., being carried. The enterprise is one of the largest and most important in Lambertville, and its facilities are of a strictly first-class character in every particular. Since the death of Mr. Lear the business has been continued by the estate, and managed by a son, Joseph G. Lear, a well-known young man, who possesses the energy and requisite business ability to continue it successfully. Mr. F. F. Lear was for many years one of this city's most prominent and representative citizens. He was a director of the Lambertville National Bank, was for several years an active member of the School Board, and for many years treasurer and trustee of the First Presbyterian Church.

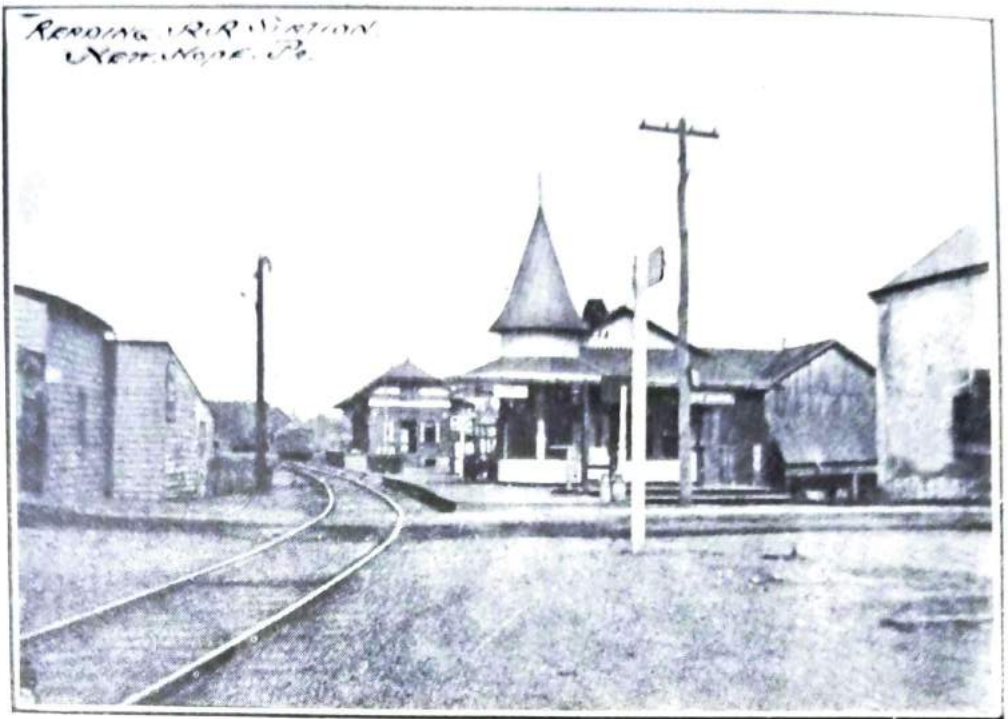


Bird's Eye View of Lambertville.



St. Andrew's Episcopal Church, Lambertville.





### NEW HOPE.

New Hope is a thriving little borough of about 1200 inhabitants, located along the Delaware river in Bucks county, Pennsylvania, and is connected with Lambertville by the large iron bridge. It was incorporated as a borough in 1837, and with the advent of the Philadelphia & Reading Railroad in 1891, a new era was opened for the place. Within the last few years the people have bestirred themselves and inaugurated many improvements. The borough was bonded for macadamizing the streets, over a mile of cement pavements have been laid, and the borough lighted by electricity. A well-organized volunteer fire department has also just erected a new fire house for their apparatus. There is a paper mill, a paper bag mill and a silk mill, employing, all-told, about 200 hands, besides a flour mill and pork-packing establishment, employing 17 more. The businessmen are, as a rule, progressive and prosperous. The borough fathers, or Councilmen, are: Dr. R. C. Foulke, Daniel Oblinger, Watson K. Reeder, Hugh Michener, Jordan Schaffer, Thomas Wert, William Hamilton and Frank Bush. Dr. J. E. Scott is Burgess and C. S. Roberts, Borough Treasurer. The borough is visited by many people from the city during the summer, who find the place truly delightful. Two large hotels and numerous boarding houses, telegraph, telephone and express service, frequent mails, trolley to Trenton and other conveniences, make New Hope a place especially suited to city people who desire a quiet country town in which to spend their vacations.

#### JOHN G. CRYER,

Hardware, Stoves, Tinware, etc.

Another leading business man, and one who has within recent years come to the front, is John G. Cryer, who came here about three years ago and bought the mercantile business of John Kooker. Mr. Cryer has since revolutionized conditions as he found them, systemized the stock and made other improvements, until now he has one of the most pro-

gressive-looking stores in the borough. The stock carried is complete and diversified, embracing hardware, heaters and ranges, oil stoves, paints, guns, tinware, sewing machines and farmers' supplies, and a large and prosperous business is transacted. Mr. Cryer formerly was engaged in farming near Bristol. He is a man of considerable energy, thoroughly progressive, and since locating in New Hope has taken an active interest in borough matters, and is now a school director. Aside from his other business, Mr. Cryer also does roofing, spouting and tin and sheet-iron work of every description. In this review of the leading and successful men of New Hope to-day, the name of John G. Cryer well deserves representation as one of the most active.

### **JOHN W. KOOKER & SON.** **Manufacturer of Sausage and Scrapple.**



Few business men in either New Hope or Lambertville have been more successful, or are wider known, than John W. Kooker, who has in New Hope the largest and most extensive sausage and scrapple manufacturing plant in this section of the country, the output being 9000 pounds of sausage, 2800 pounds of scrapple, and half a ton of lard every week. Over 60 hogs a week are worked up, and the factory is equipt with the most modern machinery and a 5-ton artificial ice plant. The Philadelphia headquarters are located at Twenty-third street and Columbia avenue, while stalls are also maintained in the Twentieth and Oxford Streets' Market, and three double teams are necessary to supply an immense trade

among dealers and restaurants in all parts of the city, where Kooker's Bucks County sausage and scrapple are in high repute. Mr. Kooker has been identified with the business interests of New Hope since 1891, and owns considerable property here. He is an enthusiastic horseman and formerly owned the Laurel Bend Stock Farm, near Bristol. He now owns Quaker, a black stallion, that can go in 2.18 $\frac{1}{4}$ , Smith's Wonder Worker, 2.22 $\frac{1}{2}$ , and Bertie's Boy and Friend Wilkes, two promising young horses with good pedigrees. Mr. Kooker has been a Councilman and School Director, and as President of the latter delivered the first High School diploma. He is also very prominent in Odd Fellowship and is on the Finance Committee of the New Hope Building and Loan Association. Mr. Kooker also deals extensively in produce, and is the heaviest shipper out of New Hope. On October 1 he admitted his son Howard to partnership.

### **C. S. ROBERTS & SON.** **Building Material and Coal.**



A decidedly representative enterprise, conducted on thoroughly progressive lines, that is transacting a large and prosperous business on both sides of the bridge, is that of C. S. Roberts & Son, whose plant is the largest of the kind in this section. In 1898 Charles S. Roberts succeeded Calvin Solliday, and has since more than trebled the business in every way, and has not only been particularly successful, but attained an influential commercial position. Last Spring Mr. Roberts admitted his son, Watson G. Roberts, to partnership.

The energies of the firm are devoted to handling lumber, brick,



cement, plaster, paints, coal and builders' supplies of all kinds; heavy reserve stocks being carried in all departments. In connection is a well-equipped sawmill, and the facilities at hand enable the firm to provide New Hope, Lambertville and the surrounding country with the best possible advantages for securing building material and coal. Mr. Chas. S. Roberts is not only one of the solid men of New Hope, but is also one of the most active in the public affairs of the borough. He is now Borough Treasurer, has served as a Councilman and School Director and his name is usually found with all progressive movements affecting the material improvement of the borough.



**CLAUDE R. MIDDLETON, P. D.,**  
**Druggist.**

New Hope owes the existence of its first and only really first-class drug store to the energetic efforts of Claude R. Middleton, who, in September, 1902, bought a small drug business, then here, conducted by C. W. Palmer. Being a young man possessing thoroughly progressive ideas, Mr. Middleton soon began to seek better adapted quarters, and in less than two years bought the property now occupied, and after making many alterations, moved in. To-day he has the largest and finest fitted up pharmacy on either side of the bridge, with a splendid soda fountain, Bell telephone booth and a particularly large and complete assortment of proprietary remedies, pharmaceutical preparations, novelties and druggists' sundries. The prescription department, in which special pride is taken, is kept constantly replenished with new and fresh drugs to insure full medicinal strength, and is presided over personally by Mr. Middleton himself. Mr. Middleton is a graduate of the celebrated Philadelphia College of Pharmacy. He came from Philadelphia in 1898 and for six years clerked in the drug stores in Lambertville. He has always bore the reputation of being a good, careful and conscientious pharmacist, and has enjoyed the confidence of physicians practicing on both sides of the river ever since he has been here. Mr. Middleton has



taken a public-spirited interest in the welfare of New Hope, was for three years president of the Board of Health, and is a prime mover in all progressive projects, his store being to-day the brightest and most up-to-date establishment in the borough.

## NEW HOPE FLOUR MILL,

I. W. Holcomb, Prop.

One of the best known millers in this section of Pennsylvania and New Jersey is Isaac W. Holcomb, who, in 1899, bought the old New Hope Flour Mill, and after spending several thousand dollars in remodeling it and installing all new improved machinery, has since made it one of the most successful mill properties in this neighborhood. The equipment includes one universal sift bolter and five stands of rolls, the capacity now being 35 barrels a day. Here is milled the famous brands of flour known as "Cyclone" and "Diploma," which are to-day in so popular demand in Lambertville, New Hope, Trenton and the surrounding country. These are made from the choicest blends of winter and spring wheat, under an improved system, are rich in gluten and phosphates and superior in strength and baking qualities, making a nutritious loaf that holds moisture well. Mr. Holcomb has been engaged in the milling business all his life, and prior to buying this mill was a partner in the Risdon Milling Company, of Trenton. Before that he operated a mill in Lambertville. The head miller, W. S. Wallace, came from Crossicks, N. J., a few years ago, and is also a miller of wide practical experience. Mr. Holcomb resides in Lambertville, and has long been regarded as one of the solid and influential citizens of Hunterdon county, and has always been identified with the progressive element.

## J. GIBSON PETRIE, D. D. S.



In dentistry, as in the general practice of medicine, New Hope and Lambertville have representatives that are as experienced, progressive and well equipt as can be found anywhere. A very successful practitioner in New Hope, is Dr. J. Gibson Petrie, who has resided in Lambertville since he was two years of age, and is therefore well known. Dr. Petrie graduated with honors from the Pennsylvania Dental College in May, 1900, and in June of the same year opened an office in New Hope. Dr. Petrie devotes his attention to all branches of operative and mechanical dental surgery, such as painless extracting by the use of local anaesthetics, and of crown and bridge work, and during the time he has been practicing here he has established an enviable reputation for his skill, satisfactory workmanship and conscientiousness; he catering to a large practice from both sides of the bridge. Dr. Petrie is the first resident dentist to be sufficiently successful to make any protracted stay in New Hope. He is a member of the Pennsylvania Association of Dental Surgeons, is identified with the Masonic fraternity, the Q-Club and is president of the Board of Trustees of the Lambertville Presbyterian Church. Thoroughly active and progressive, his success has been entirely the result of his own efforts, and to-day he enjoys a high personal standing throughout this section.



## UNION MILL PAPER MFG. CO.



New Hope, like Lambertville, is well provided with several large and solidly-established industrial concerns which are of almost inestimable value to the borough, for without them there would be little else to provide employment for the residents. The oldest and largest is the plant of the Union Mill Paper Manufacturing Company, which is kept in operation day and night and employs about 70 hands. The mill is thoroughly equipt for the production of all grades of rope paper used as heavy wrapping paper, and for insulating purposes. Daniel Oblinger is superintendent, and J. P. Borden is secretary and treasurer of both this mill and the mill of the Universal Paper Bag Company, of which mention is made elsewhere. The large amount of money distributed annually in wages practically supports New Hope, and in the hands of its present experienced and aggressive management the people of the borough have

just reason to feel assured of the future prosperity of their mills. Mr. Oblinger, who has been identified with this mill for the past twenty-five years, is one of the most progressive citizens of New Hope. He has served twice as a School Director, once as Burgess and is now filling his second term as a member of Council. Too much credit cannot be given him for the strong position he has taken and forced in the way of adopting progressive ordinances and enforcing them, especially in the matter of cement paving, electric illumination and macadamizing streets. His portrait is herewith presented.

## UNIVERSAL PAPER BAG CO.



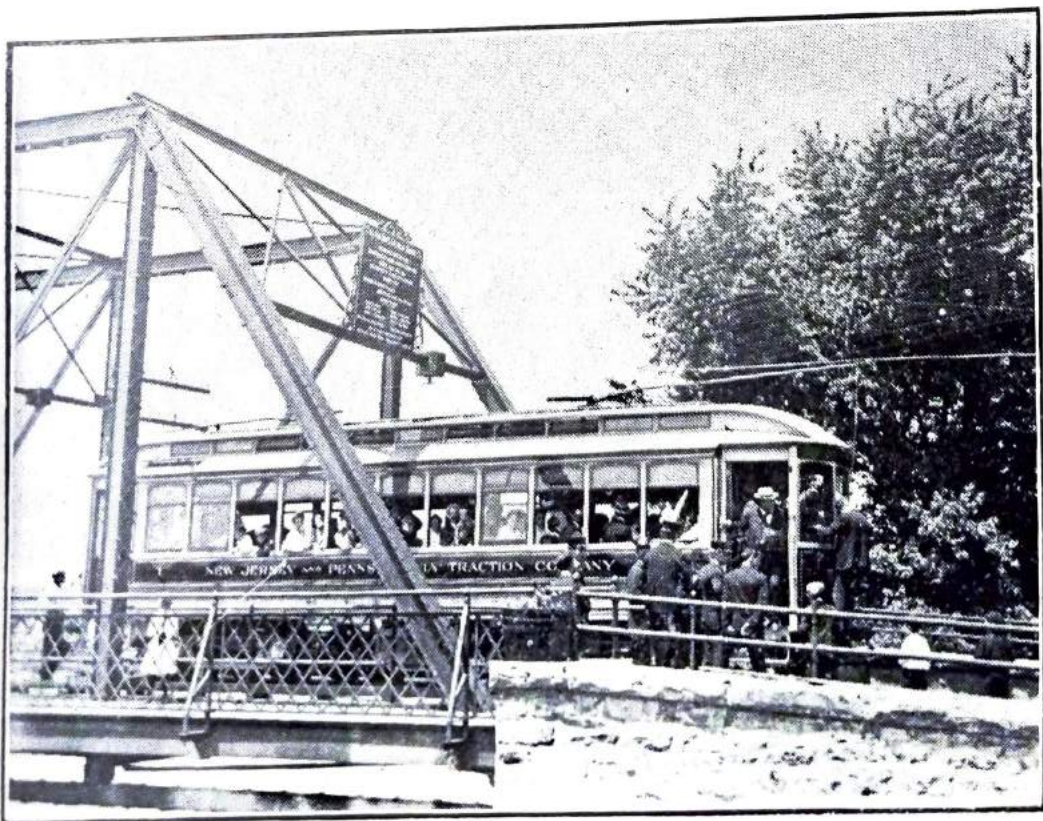
The Universal Paper Bag Co., the second largest industry in New Hope, has been in existence since about 1888, but only within the past few years has it expanded with any marked rapidity. In 1900 a new mill was erected, and the concern moved in town, and this Fall the present new brick mill, 60x250 feet in dimensions, was erected, and even with the two buildings the facilities are taxed to the utmost. The plant is one of the best equipt in this section of the country for the manufacture of coke sacks, sugar bags of all kinds, poultry bags, cement sacks and Manila paper bags of all sizes and for all purposes, the capacity being about 1,500,000 a day. The very latest and most modern machinery has been installed and every convenience and facility is at hand, which enables the company to successfully compete with any concern of the kind in America. The company is affiliated with the Union Mills Paper Manufacturing Co., of which Mr. J. P.

Borden is secretary and treasurer. The superintendent, Clinton Oblinger, is a native of Frenchtown and has been identified with the paper industry since 12 years of age. He is a resident of Lambertville, is affiliated with the Lambertville Lodge of Elks and Odd Fellows, and his name has been announced as a candidate for Mayor next Spring, and, if nominated, he will undoubtedly poll a very heavy vote. The mills are employing about 75 hands. The portrait is that of Mr. Oblinger.



**WATSON K. REEDER,**  
**Agent Phila. & Reading Ry. Co.**

Watson K. Reeder, who has represented the interests of the Philadelphia and Reading Railway Company ever since that company entered New Hope, in March, '91, has long been one of the prominent and leading citizens of this borough. Mr. Reeder was born within a mile of New Hope, and has resided in the borough for the past twenty years. As agent for the railroad company, his faithfulness and energy has had much to do with the development of the large freight business transacted here to-day. Mr. Reeder is classed among the progressive element and has for years been one of the few prime movers in advocating progressive reforms in municipal improvements. He is now a member of Common Council and of the Royal Arcanum Lodge, and is regarded as one of New Hope's solid and reputable citizens. Mr. Reeder has always been greatly interested in floral culture, and his greenhouses, with hundreds of beautiful blooming plants, is one of the real attractions of New Hope. Among the many names of leading citizens here to-day, that of Watson K. Reeder is deserving of conspicuous recognition, inasmuch as his business and public career has been one of honorable methods, so that to-day no resident of the borough enjoys to a greater degree the respect and esteem of the community. He is a birthright member of the Society of Friends.



Trolley entering Lambertville from New Hope.



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